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Consolidated Financial Results for the Second Quarter of the Term Ending March 31, 2022 (Under Japanese GAAP)

Company name: TSUMURA & CO. Listing: Tokyo Stock Exchange

Securities code: 4540

URL: https://www.tsumura.co.jp

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Scheduled date to file quarterly securities report: November 8, 2021 Scheduled date to commence dividend payments: December 6,2021 Preparation of supplementary material on quarterly financial results: Yes

Holding of financial results briefing: Yes (for institutional investors, securities analysts and news media)

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated business results for the Second quarter of the term ending March 31, 2022 (from April 1, 2021 to September 30, 2021)

(1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

| | Net sales | | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | |
|------------------------|-----------------|------|------------------|-----|-----------------|------|---|------|
| Six-month period ended | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| September 30, 2021 | 63,416 | 11.4 | 11,684 | 7.0 | 13,409 | 22.9 | 9,965 | 24.5 |
| September 30, 2020 | 56,952 | _ | 10,920 | _ | 10,909 | _ | 8,002 | _ |

Note: Comprehensive income Six-month period ended September 30, 2021: \$\frac{\pmathbf{4}}{4},988\$ million [135.2 \%] Six-month period ended September 30, 2020: \$\frac{\pmathbf{4}}{6},373\$ million [- \%]

| | Basic earnings per share | Diluted earnings per share |
|------------------------|--------------------------|----------------------------|
| Six-month period ended | Yen | Yen |
| September 30, 2021 | 130.26 | _ |
| September 30, 2020 | 104.59 | _ |

Note:

⁽i) The Company has determined the provisional accounting treatment for business combinations in the fiscal year ended March 31, 2021, and figures for the second quarter of the term ended March 31, 2021 reflect the contents of the determined provisional accounting treatment.

⁽ii) The Accounting Standard for Revenue Recognition (ASBJ Statement No. 29, March 31, 2020), etc. has been applied from the beginning of the first quarter under review, and figures for the second quarter of the fiscal year ended March 31, 2021 are those after retroactively applying the Accounting Standard, etc. Therefore, the ratio of year-on-year change is not stated for the second quarter of the fiscal year ended March 31, 2021.

(2) Consolidated financial position

| | Total assets | Net assets | Equity-to-asset ratio |
|--------------------|-----------------|-----------------|-----------------------|
| As of | Millions of yen | Millions of yen | % |
| September 30, 2021 | 335,881 | 245,640 | 68.2 |
| March 31, 2021 | 319,063 | 233,169 | 68.3 |

Reference: Equity

As of September 30, 2021: \quad \text{\frac{\text{\text{\general}}{228,976}} \text{ million}} \\
\text{As of March 31, 2021: } \quad \text{\frac{\text{\general}}{217,786}} \text{ million}

2. Dividends

| | | Annual dividends per share | | | | | |
|---|-------------------|----------------------------|-------------------|-----------------|-------|-----|--|
| | First quarter-end | Second quarter-end | Third quarter-end | Fiscal year-end | Total | | |
| | Yen | Yen | Yen | Yen | | Yen | |
| Fiscal year ended March 31, 2021 | _ | 32.00 | _ | 32.00 | 64.00 | | |
| Fiscal year ending March 31, 2022 | _ | 32.00 | | | | | |
| Fiscal year ending March 31, 2022 (Forecast) | | | _ | 32.00 | 64.00 | | |

Note: Revisions to dividends projection published most recently: No

3. Projections of consolidated business results for the term ending March 31, 2022 (From April 1, 2021 to March 31, 2022)

(Figures in percentage show the rate of increase or decrease from the previous fiscal year for full-year and from the second quarter of the previous fiscal year for second quarter (aggregate).)

| | Net s | sales | Operatir | ng profit | Ordinar | y profit | Profit attri | _ | Profit per share |
|-----------|-------------|-------|-------------|-----------|-------------|----------|--------------|-----|------------------|
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % | Yen |
| Full-year | 127,500 | 9.5 | 21,100 | 8.9 | 23,400 | 12.1 | 16,600 | 8.3 | 216.97 |

Note: Revisions to projections of consolidated business results published most recently: No

Please see "1.Qualitative information on quarterly results (3) Description of projections of consolidated business results" on page 4 for the revision of its earnings forecast announced on October 29, 2021.

* Notes

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): None
- (2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: Yes Note: For details, see "2. Quarterly Consolidated Financial Statements and Key Notes (4) Notes to the Quarterly Consolidated Financial Statements (application of specific accounting treatment to the preparation of quarterly financial statements)" on page 11 of the material attached hereto.
- (3) Changes in accounting policies, changes in accounting estimates, and restatement
 - (i) Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
 - (ii) Changes in accounting policies due to other reasons: None
 - (iii) Changes in accounting estimates: None
 - (iv) Restatement: None

Note: For details, see "2. Quarterly Consolidated Financial Statements and Key Notes (4) Notes to the Quarterly Consolidated Financial Statements (Changes in accounting policies)" on page 11 of the material attached hereto.

(4) Number of issued shares (common shares)

(i) Total number of issued shares at the end of the period (including treasury shares)

| As of September 30, 2021 | 76,758,362 shares |
|--------------------------|-------------------|
| As of March 31, 2021 | 76,758,362 shares |

(ii) Number of treasury shares at the end of the period

| As of September 30, 2021 | 250,793 shares |
|--------------------------|----------------|
| As of March 31, 2021 | 250,402 shares |

(iii) Average number of shares outstanding during the period

| Six-month ended September 30, 2021 | 76,507,801 shares |
|------------------------------------|-------------------|
| Six-month ended September 30, 2020 | 76,508,283 shares |

^{*} This Consolidated Financial Results is not subject to audit procedures performed by a certified public accountant or audit corporation.

*Explanation about the proper use of financial projections and other important notes (Note about forward-looking information)

Forward-looking statements such as financial projections, which are stated in this document, are based on information currently available to the Company and certain assumptions deemed reasonable. There is a possibility that actual results, etc. will differ materially from forecasts due to various factors. Please see "1. Qualitative information on quarterly results (3) Description of projections of consolidated business results" on page 4 for information regarding the forecast of consolidated financial results.

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1. Qualitative information on quarterly results

The Company has applied the Accounting Standard for Revenue Recognition (ASBJ Statement No. 29, March 31, 2020), etc. from the beginning of the first quarter and makes a comparative analysis with the second quarter of the previous fiscal year and the previous fiscal year, using figures after retroactively applying the Accounting Standard, etc.

In addition, for business combination with Ping An Tsumura Pharmaceutical Co., Ltd. and its five subsidiaries conducted on March 30, 2020, the purchase price allocation (PPA) was not completed in the second quarter of the previous fiscal year but was completed at the end of the previous fiscal year. Therefore, amounts reflecting the PPA are used for the comparative analysis with the second quarter of the previous fiscal year.

(1) Description of operating results

Consolidated business results for the Second quarter under review were as follows:

| Consolidated busines | s results] | | | (Million yen) |
|---|-------------------------|--------------|--------------|------------------------------|
| | | FY 3/2021 2Q | FY 3/2022 2Q | YoY Change Percent Change |
| Net sales | | 56,952 | 63,416 | 6,464 11.4% |
| | Domestic sales | 54,475 | 58,829 | 4,353 8.0% |
| | Overseas sales | 2,476 | 4,587 | 2,110 85.2% |
| Cost of sales | | 26,830 | 30,721 | 3,891 14.5% |
| Selling, general and | administrative expenses | 19,202 | 21,011 | 1,809 9.4% |
| Operating profit | | 10,920 | 11,684 | 763 7.0% |
| Ordinary profit | | 10,909 | 13,409 | 2,499 22.9% |
| Profit attributable to owners of parent | | 8,002 | 9,965 | 1,963 24.5% |

Net sales increased 11.4% year on year, to 63,416 million yen.

Domestic net sales were 58,829 million yen. In sales of prescription Kampo products of the Group, prescriptions for products to treat conditions such as mental illness and skin complaints grew with the promotion of activities for providing information in response to demand for medical services. Prescriptions for products to treat dizziness also increased. Prescriptions for products to treat common cold symptoms remained sluggish due to factors such as a decrease in the number of hospital visitors. However, the scale of the decrease narrowed.

The sales of Daikenchuto, a mainstay item for the Company and a drug fostering program formulation*1, grew 2.7% year on year, reflecting increased prescription opportunities, particularly at general clinics, for feelings of abdominal flatulence. In Growing formulations*2, the sales of Goreisan grew 19.2% year on year, supported by increased prescription opportunities for the peripheral symptoms of dizziness, headache and circulatory organ ailments. As a result, sales for 129 prescription Kampo products increased 7.7% year on year.

Overseas net sales were 4,587 million yen. In the crude drug platforms provided by Ping An Tsumura Pharmaceutical Co., Ltd. and SHENZHEN TSUMURA MEDICINE CO., LTD., sales of crude drugs and crude drug pieces for decoction grew.

Cost of sales increased 14.5% year on year, to 30,721 million yen, reflecting the growth in net sales. The cost-to-sales ratio rose 1.3 percentage points year on year, to 48.4%.

Selling, general and administrative expenses increased 9.4% year on year, to 21,011 million yen. This was mainly due to a rise in expenses for activities associated with e-promotions. The SGA ratio fell 0.6 percentage points year on year, to 33.1%.

As a result, operating profit increased 7.0% year on year, to 11,684 million yen. The operating profit margin was 18.4%, falling 0.8 percentage points from a year ago. Ordinary profit rose 22.9% year on year, to 13,409 million yen, thanks to the impact of foreign exchange gains, and profit attributable to owners of parent increased 24.5% year on year, to 9,965 million yen.

*1 "Drug fostering" program formulations:

Formulations the Company is addressing by looking hard at the structure of diseases in recent years, targeting diseases that are difficult

to treat with new drugs for which prescription Kampo preparations prove specifically effective in domains where demand for medical treatment is high, and calling the establishment of evidence "drug fostering"

*2 "Growing" formulations:

Growth drivers aimed at registration in clinical practice guidelines as strategic formulations after five drug fostering program formulations by constructing evidence (such as data on safety and effectiveness) in domains where the degree of satisfaction with medical treatment and the degree of drug contribution are low

[Initiatives in response to COVID-19 pandemic]

In response to the COVID-19 pandemic, the Company ensured prevention of transmission to employees and business associates throughout the year and focused on the stable supply of products to fulfil its responsibility as a pharmaceuticals company.

There was no impact on product supply either in Japan or overseas.

The Company will continue to monitor the changing situation and focus on infection control measures and the stable supply of products.

(2) Description of financial condition

The financial position at the end of the second quarter under review was as follows:

Total assets at the end of the second quarter increased 16,817 million yen from the end of the previous fiscal year, to 335,881 million yen. Current assets increased 14,303 million yen from the end of the previous fiscal year, mainly due to a rise in inventories. Non-current assets increased 2,514 million yen from the end of the previous fiscal year, mainly due to an increase in property, plant and equipment, offsetting a decrease in investment securities.

Total liabilities were 90,240 million yen, an increase of 4,346 million yen from the end of the previous fiscal year. Notes and accounts payable – trade increased, but current liabilities shrank 4,556 million yen from the end of the previous fiscal year, mainly due to a decline in the current portion of long-term borrowings.

Non-current liabilities grew 8,902 million yen from the end of the previous fiscal year, mainly reflecting an increase in long-term borrowings.

Net assets totaled 245,640 million yen, an increase of 12,471 million yen from the end of the previous fiscal year. Shareholders' equity rose 7,459 million yen from the end of the previous fiscal year, mainly reflecting an increase in retained earnings. Accumulated other comprehensive income climbed 3,730 million yen from the end of the previous fiscal year, chiefly due to an increase in foreign currency translation adjustment. Non-controlling interests increased 1,281 million yen from the end of the previous fiscal year. As a result, the equity ratio fell 0.1 percentage point, to 68.2%.

Cash flows in the first half under review were as follows:

At the end of the first half under review, cash provided by operating activities was 11,815 million yen, cash used in investing activities was 3,600 million yen, and cash used in financing activities was 2,733 million yen.

Cash provided by operating activities was 11,815 million yen. Looking at its breakdown, a major cash inflow item was profit before income taxes of 13,165 million yen, while a major cash outflow item was income taxes paid of 3,894 million yen. Compared to the first half of the previous fiscal year, cash inflow increased 1,081 million yen.

Cash used in investing activities was 3,600 million yen. Looking at its breakdown, purchase of property, plant and equipment of 4,764 million yen was a major cash outflow item. Compared to a year ago, cash outflow rose 1,060 million yen.

Cash used in financing activities was 2,733 million yen. Looking at its breakdown, a major cash outflow item was dividends paid of 2,447 million yen. Compared to the first half of the previous fiscal year, cash outflow dropped 4,472 million yen.

As a result, cash and cash equivalents increased 7,627 million yen from the end of the previous fiscal year, to 67,296 million yen.

(3) Description of projections of consolidated business results

The consolidated earnings forecast for the fiscal year ending March 2022 has been revised as follows in the "Notice Concerning Revision of Earnings Forecast" announced on October 29, 2021.

(i) Revision of projections of consolidated business results for the fiscal year ending March 31, 2022 (from April 1, 2021 to March 31, 2022)

| | Net sales | Operating profit | Ordinary profit | Profit attributable to owners of parent | Profit per share |
|--|-------------|------------------|-----------------|---|------------------|
| | Million yen | Million yen | Million yen | Million yen | Yen |
| Previous forecast (A) | 122,500 | 19,500 | 20,000 | 14,200 | 185.60 |
| Revised forecast (B) | 127,500 | 21,100 | 23,400 | 16,600 | 216.97 |
| Change (B - A) | 5,000 | 1,600 | 3,400 | 2,400 | |
| Percentage change (%) | 4.1% | 8.2% | 17.0% | 16.9% | |
| (Reference) Results | | | | | |
| for previous fiscal year (ended March 31, 2021) | 116,413 | 19,382 | 20,866 | 15,332 | 200.40 |

(ii) Reason of revision

In the domestic prescription medicines business, the Company expects net sales will continue to expand given increased activities to provide information by means such as e-promotions. Meanwhile, sales for the Chinese business are predicted to rise above the initial plan, too, due to the strong sales of products, including crude drugs and crude drug pieces for decoction.

The Company expects consolidated net sales to total 5,000 million yen more than its initial plan and reach 127,500 million yen. The Company expects that profits will surpass the previously announced forecasts, despite a rise in selling, general and administrative expenses associated with an expected increase in spending in areas such as an allocation to measures that will help expand the Kampo market.

As a result, the Company forecasts operating profit of 21,100 million yen, an improvement of 1,600 million yen from the initial plan, ordinary profit of 23,400 million yen, an improvement of 3,400 million yen, and profit attributable to owners of parent of 16,600 million yen, an improvement of 2,400 million yen.

(Note) The above forecasts are based on information available as of the date of these materials and do not take into consideration the impact of currently unforeseeable risks such as the impact of further coronavirus outbreaks on social and economic activity. Actual financial and other results may differ materially from these forecasts depending on a number of factors. The Company will make timely and appropriate disclosure should the situation change in the future.

2. Quarterly Consolidated Financial Statements and Key Notes

(1) Quarterly Consolidated Balance Sheets

| | As of March 31, 2021 | As of September 30, 2021 |
|-------------------------------------|---------------------------------------|--------------------------|
| Assets | · · · · · · · · · · · · · · · · · · · | |
| Current assets | | |
| Cash and deposits | 61,310 | 67,310 |
| Notes and accounts receivable-trade | 48,623 | 51,864 |
| Merchandise and finished goods | 13,939 | 10,073 |
| Work in process | 13,396 | 14,043 |
| Raw materials and supplies | 53,419 | 62,988 |
| Other | 13,637 | 12,368 |
| Allowance for doubtful accounts | (53) | (71) |
| Total current assets | 204,273 | 218,576 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Buildings and structures | 74,533 | 76,572 |
| Other | 97,252 | 102,100 |
| Accumulated depreciation | (87,609) | (92,111) |
| Total property, plant and equipment | 84,176 | 86,561 |
| Intangible assets | | |
| Goodwill | 7,881 | 8,294 |
| Other | 3,561 | 3,724 |
| Total intangible assets | 11,443 | 12,018 |
| Investment and other assets | | |
| Investment securities | 11,445 | 10,258 |
| Retirement benefit asset | 2,252 | 2,470 |
| Other | 5,472 | 5,994 |
| Allowance for doubtful accounts | (0) | (0) |
| Total investment and other assets | 19,170 | 18,724 |
| Total non-current assets | 114,789 | 117,304 |
| Total assets | 319,063 | 335,881 |

| | 1 (11 1 21 222 | (Million yen) |
|---|----------------------|--------------------------|
| | As of March 31, 2021 | As of September 30, 2021 |
| Liabilities | | |
| Current liabilities | | |
| Notes and accounts payable - trade | 8,593 | 12,739 |
| Short-term borrowings | 10,472 | 10,313 |
| Current portion of long-term borrowings | 12,380 | 3,000 |
| Income taxes payable | 4,057 | 3,640 |
| Other | 12,876 | 14,131 |
| Total current liabilities | 48,380 | 43,824 |
| Non-current liabilities | | |
| Bonds payable | 30,000 | 30,000 |
| Long-term borrowings | _ | 9,377 |
| Retirement benefit liability | 61 | 61 |
| Other | 7,452 | 6,978 |
| Total non-current liabilities | 37,513 | 46,416 |
| Total liabilities | 85,894 | 90,240 |
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 30,142 | 30,142 |
| Capital surplus | 13,789 | 13,732 |
| Retained earnings | 168,989 | 176,506 |
| Treasury shares | (679) | (681) |
| Total shareholders' equity | 212,241 | 219,701 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 3,180 | 2,353 |
| Deferred gains or losses on hedges | 1,233 | 1,093 |
| Revaluation reserve for land | 2,673 | 2,673 |
| Foreign currency translation adjustment | (1,130) | 3,557 |
| Remeasurements of defined benefit plans | (412) | (401) |
| Total accumulated other comprehensive income | 5,544 | 9,275 |
| Non-controlling interests | 15,382 | 16,663 |
| Total net assets | 233,169 | 245,640 |
| Total liabilities and net assets | 319,063 | 335,881 |
| · | | |

(2) Quarterly Consolidated Statements of Income and Quarterly Consolidated Statements of Comprehensive Income Quarterly Consolidated Statements of Income / For the Second Quarter Consolidated Accumulative Term

| | 6. 4 . 1 1 1 | (Million ye |
|---|--|--|
| | Six-month period ended September 30,2020 (From April 1, 2020 to September 30, 2020) | Six-month period ended September 30,2021 (From April 1, 2021 to September 30, 2021) |
| Net sales | 56,952 | 63,41 |
| Cost of sales | 26,830 | 30,72 |
| Gross profit | 30,122 | 32,69 |
| Selling, general and administrative expenses | 19,202 | 21,01 |
| Operating profit | 10,920 | 11,68 |
| Non-operating income | | |
| Interest income | 265 | 23 |
| Dividend income | 135 | 12 |
| Share of profit of entities accounted for using equity method | 69 | |
| Foreign exchange gains | _ | 1,18 |
| Other | 190 | 33 |
| Total non-operating income | 660 | 1,85 |
| Non-operating expenses | | |
| Interest expenses | 167 | 1: |
| Foreign exchange losses | 485 | |
| Other | 18 | |
| Total non-operating expenses | 671 | 13 |
| Ordinary profit | 10,909 | 13,40 |
| Extraordinary income | | |
| Gain on sales of non-current assets | 0 | |
| Gain on sales of investment securities | 4 | |
| Total extraordinary income | 4 | , |
| Extraordinary losses | | |
| Loss on sales of non-current assets | 0 | |
| Loss on retirement of non-current assets | 13 | 20 |
| Total extraordinary losses | 13 | 20 |
| Profit before income taxes | 10,900 | 13,10 |
| Total income taxes | 3,198 | 3,2: |
| Profit | 7,702 | 9,9 |
| Loss attributable to non-controlling interests | (299) | (5 |
| Profit attributable to owners of parent | 8,002 | 9,9 |

| | | (Inition jen) |
|--|--|--|
| | Six-month period ended September 30,2020 (From April 1, 2020 to September 30, 2020) | Six-month period ended September 30,2021 (From April 1, 2021 to September 30, 2021) |
| Profit | 7,702 | 9,911 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | 389 | (826) |
| Deferred gains or losses on hedges | 248 | (140) |
| Foreign currency translation adjustment | (1,995) | 5,995 |
| Remeasurements of defined benefit plans | 45 | 10 |
| Share of other comprehensive income (loss) of entities accounted for using equity method | (16) | 37 |
| Total other comprehensive income (loss) | (1,329) | 5,076 |
| Comprehensive income | 6,373 | 14,988 |
| Comprehensive income attributable to | | |
| Owners of parent | 6,944 | 13,696 |
| Non-controlling interests | (570) | 1,291 |

| | | (Million ye |
|--|--|--|
| | Six-month period ended September 30,2020 (From April 1, 2020 to September 30, 2020) | Six-month period ended September 30,2021 (From April 1, 2021 to September 30, 2021) |
| Cash flows from operating activities | | |
| Profit before income taxes | 10,900 | 13,10 |
| Depreciation | 3,935 | 4,33 |
| Amortization of goodwill | 201 | 2 |
| Increase (decrease) in allowance for doubtful accounts | 2 | |
| Interest and dividend income | (400) | (36 |
| Interest expenses | 167 | 1 |
| Share of loss (profit) of entities accounted for using equity method | (69) | |
| Loss (gain) on sales and retirement of property, plant and equipment | 13 | 2 |
| Decrease (increase) in trade receivables | 515 | (2,86 |
| Decrease (increase) in inventories | (454) | (2,76 |
| Increase (decrease) in trade payables | (1,181) | 3,4 |
| Loss (gain) on sales of short-term and long-term investment securities | (4) | |
| Decrease (increase) in retirement benefit asset | (144) | (20 |
| Increase (decrease) in retirement benefit liability | 4 | |
| Other | 205 | 1 |
| Subtotal | 13,690 | 15,4 |
| Interest and dividend income received | 528 | 3 |
| Interest paid | (169) | (13 |
| Income taxes paid | (3,316) | (3,89 |
| Net cash provided by (used in) operating activities | 10,733 | 11,8 |
| ash flows from investing activities | | |
| Decrease (increase) in time deposits | 2,321 | 1,7 |
| Purchase of property, plant and equipment | (4,136) | (4,76 |
| Proceeds from sales of property, plant and equipment | 0 | |
| Purchase of intangible assets | (105) | (22 |
| Purchase of short-term and long-term investment securities | (18,162) | (6,66 |
| Proceeds from sales and redemption of short-term and long- term investment securities | 18,178 | 6,6 |
| Purchase of investments in capital of subsidiaries | (451) | |
| Loan advances | (155) | |
| Collection of loans receivable | 1 | |
| Other | (31) | (36 |
| Net cash provided by (used in) investing activities | (2,539) | (3,60 |

| | | (Million yen) |
|---|--|--|
| | Six-month period ended September 30,2020 (From April 1, 2020 to September 30, 2020) | Six-month period ended September 30,2021 (From April 1, 2021 to September 30, 2021) |
| Cash flows from financing activities | | |
| Proceeds from short-term borrowings | 1,848 | _ |
| Repayments of short-term borrowings | (13,398) | (167) |
| Repayments from long-term borrowings | _ | 9,377 |
| Repayments of long-term borrowings | _ | (9,376) |
| Proceeds from share issuance to non-controlling shareholders | 7,567 | _ |
| Dividends paid | (2,448) | (2,447) |
| Dividends paid to non-controlling interests | (49) | (87) |
| Purchase of investments in capital of subsidiaries that do not result in change in scope of consolidation | (699) | _ |
| Other | (26) | (31) |
| Net cash provided by (used in) financing activities | (7,206) | (2,733) |
| Effect of exchange rate change on cash and cash equivalents | (791) | 2,145 |
| Net increase (decrease) in cash and cash equivalents | 195 | 7,627 |
| Cash and cash equivalents at beginning of period | 57,692 | 59,668 |
| Increase in cash and cash equivalents resulting from inclusion of subsidiaries in consolidation | 3,519 | _ |
| Cash and cash equivalents at end of period | 61,407 | 67,296 |
| _ | 61,407 | 67,296 |

(4) Notes to the Consolidated Financial Statements

(Notes on premise of a going concern)

There are no applicable matters.

(Notes on case of extreme change in shareholder's equity amount)

No relevant items.

(Application of specific accounting treatment to the preparation of quarterly financial statements)

(Deferment of cost variance)

Cost variance caused by seasonal changes in operation rates, etc. is expected to be eliminated for the most part by the end of the cost accounting period, which is, therefore, deferred as "current assets (other) or current liabilities (other)."

(Changes in accounting policies)

(Application of Accounting Standard for Revenue Recognition, etc.)

The Company has decided to apply the Accounting Standard for Revenue Recognition (ASBJ Statement No. 29, March 31, 2020; hereinafter the "Revenue Recognition Accounting Standard"), etc. from the beginning of the first quarter and recognize revenue from goods or services which the Group promised to provide at an amount expected to be received in exchange for the goods or services at the time when control over the promised goods or services has been transferred to a customer.

As a result, some expenses which were recorded in cost of sales and selling, general and administrative expenses in the past are deducted from net sales.

In addition, provision for sales returns, which was recorded in current liabilities in the past, is presented in "Other" under current liabilities as refund liabilities.

This change in accounting policies is applied retroactively, in principle, and quarterly consolidated financial statements and consolidated financial statements for the first quarter of the previous fiscal year and the previous fiscal year are those after retroactively applying the change. However, the following method stipulated in Paragraph 85 of the Revenue Recognition Accounting Standard is applied.

(1) For contracts in which the amounts of almost all revenues were recognized in accordance with the previous accounting treatment prior to the beginning of the previous fiscal year, comparative information shall not be adjusted retroactively.

As a result, net sales for the second quarter of the previous fiscal year decreased 7,041 million yen, cost of sales decreased 0 million yen, and selling, general and administrative expenses decreased 7,041 million yen, compared to before retroactive application. However, this does not have an impact on operating profit, ordinary profit and profit attributable to owners of parent. There is also no impact on the balance of retained earnings at the beginning of the previous fiscal year.

(Application of Accounting Standard for Fair Value Measurement, etc.)

The Company has decided to apply the Accounting Standard for Fair Value Measurement (ASBJ Statement No. 30, July 4, 2019; hereinafter the "Fair Value Measurement Accounting Standard"), etc. from the beginning of the first quarter and apply the new accounting policy stipulated in the Fair Value Measurement Accounting Standard, etc. according to the provisional treatment stipulated in Paragraph 19 of the Fair Value Measurement Accounting Standard and Paragraph 44-2 of the Accounting Standard for Financial Instruments (ASBJ Statement No. 10, July 4, 2019) into the future. The application of the Fair Value Measurement Accounting Standard and others mentioned above does not have no impact on quarterly consolidated financial statements.

(Business combinations)

Material review in the initially allocated amounts of acquisition costs in comparative information

With respect to the business combination with Ping An Tsumura Pharmaceutical Co., Ltd. and its five subsidiaries, which took place on March 30, 2020, the Company applied provisional accounting treatment in the second quarter of the previous fiscal year, but it was finalized at the end of the previous fiscal year.

Associated with the finalization of the provisional accounting treatment, a material review is reflected on the initially allocated amounts of acquisition costs in comparative information that is included in quarterly consolidated financial statements for the second quarter under review.

As a result, operating profit, ordinary profit, profit before income taxes and profit decreased 204 million yen, respectively, and profit attributable to owner of parent declined 81 million yen in the quarterly consolidated statement of income for the second quarter of the previous fiscal year.